

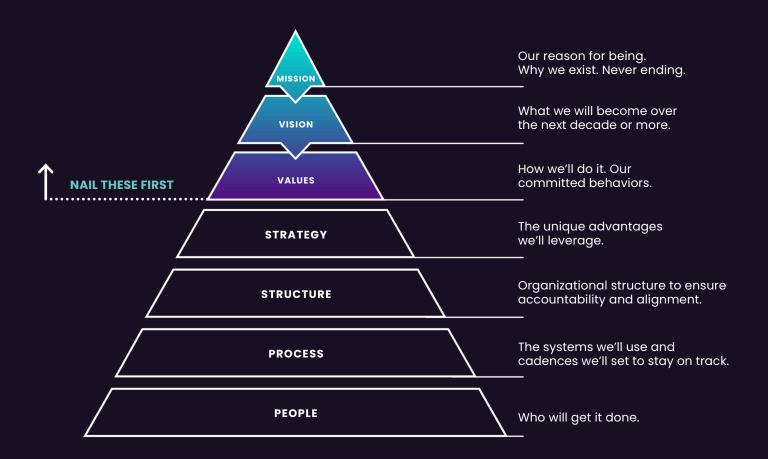
# **Business Building Blocks**

Strategy, structure, process, and people are the building blocks of a successful business.

Companies thatmeticulouslydefine and understand these elementsenjoy greater alignment, operational efficiency, and a clear vision of the necessary skills across their teams. Often, it's through the articulation of these foundational aspects that organizations uncover their mission, vision, and values (MVV). At Lever Talent, we guide executive teams to recognize the importance of establishing MVV upfront. This approach ensures the remaining elements naturally align, diminishing the need for command and control and setting the stage for seamless business operations and growth.

### **Success Starts at the Top**

Focus on achieving your MVV, and the rest will follow.



# Increase the Velocity of Good Decision-making.

Accelerate thevelocityof good decisions and you'llaccelerategrowth. Your company's mission, vision, and valuesare tools tohelpyoudisseminate good decision making at scale.

#### What are Mission, Vision, and Values?

Defined, well-aligned, and effectively communicated mission, vision, and values give team members at every level a strategic blueprint for decision-making in the company's best interests. Your mission articulates the impact your company aspires to have on the world, while the vision outlines the company's goals and achievements for the coming years. Your values establish the minimum required behaviors expected of all employees, regardless of their position, and serve as the bedrock of an accountability-driven culture.

#### **MISSION**

#### Why we do it.

Never time-bound.

Never complete.

It's your company's reason for being.

#### **VISION**

#### What we're doing.

Big enough to commit a decade of work. It's what you'll become.

#### **VALUES**

#### How we do it.

Minimum required behaviors needed to realize your vision.



One of the most important things that Lever Talent did was help us survey the folks at Skedda, and listen to them about what they love the most about our culture, and what they wanted to maintain as we grew.

**JENNY MOEBIUS SVP of Marketing, Skedda** 



# Values Maximize Leverage

Yourvalues are the minimum required behaviors to functional your company. We'll collect input from your senior team and across your workforce to identify values that resonate and spur the right change to achieve your vision.

### **Values Are Minimum Required Behaviors**

Welcoming

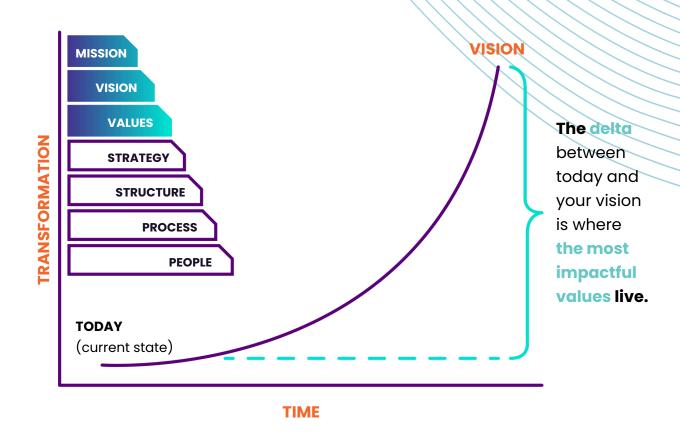
Take great care in selecting the the 3-5 values that are best aligned with the needed behavioral adaptation to accomplish your company's vision.

0	Achievement	0	Moderation	0	Casual
0	Caring	Ο	Dedication	0	Communication
0	Competence	Ο	Choice	0	Courage
0	Creativity	0	Social Justice	0	Decisiveness
0	Dependability	0	Peace	0	Ambition
0	Effectiveness	0	Harmony	0	Норе
0	Family	0	Power	0	Loyalty
0	Freedom	0	Teamwork	0	Trend setting
0	Productivity	0	Autonomous	0	Progressive
0	Fun	0	Connected	0	Collaborative
0	Transparent	0	Opportunistic	0	Risk-taking
0	Security	0	Trust	0	Empathy
O	Wisdom	O	Growth	O	Health
O	Quality	0	Simplicity	0	Patience
0	WeatIth	$\circ$	Respect	$\circ$	Service
0	Community	$\circ$	Innovation	$\circ$	Diversity
$\circ$	Equality	0	Integrity	$\bigcirc$	Happiness
0	Relaxed	0	Rewarding	0	Curious

Fast-paced

# Values Are Everything

Acompany's culturehingeson the behaviors itrewardsand celebrates. While values such astrust, integrity, and fun are critical to being a humanat work, there all challenge lies in identifying which values will drive the behavioral adaption needed to fulfill the company's vision. At Lever Talent, we guide executive teams through this complex process of comparing their company's current state with what they aspire to become. We meticulously examine the disparities to highlight the core values essential for the company to realize its vision.





When you don't have mission, vision, and value, you don't have that sense of belonging. And when you're centered on the values, you have a chance to identify who you are.

**MARLO GAAI** 

Chief People & Diversity Officer, Oncourse Home Solutions



# It All Starts with Camping.

EveryMVVengagementkicks offwith an executive team discovery session called MVV Camp, which allows them to calibrate on the current state of the company, envision what's possible, and create a compelling and vivid picture of the future.

#### What is CAMP?

Your team will participate in a professionally facilitated half or full-day strategy session that lays the groundwork for the MVV definition and developing a cultural manifesto to bring it to life following the four-part agenda below.

### **MVV Camp Session Agenda**

1

#### **CRAFT A VISION**

**Align on how MVVis defined.**Gather input from stakeholders.

#### **ALIGN ON STRATEGY**

**Discover your team and strategy type.**Align on the talent and business strategies.

2

3

#### **MAP TO VALUES**

Rank and define common values.

Challenge any current beliefs or expectations.

#### **PLAN AHEAD**

**Identify key actions and behaviors.**Set expectations and objectives for the future.

4

# MVV Program Default Rollout

Alignyourmission, vision, and values to increase accountability, empower good decision making, and accelerate growth. We'll collaborate with you to create a phased plan that looks something like this:

## STAKEHOLDER FOCUS GROUPS AND MVV ASSET PLANNING

#### **Deliverables:**

- MVV manifesto copy final
- MVV manifesto design draft
- MVV asset approval

#### MVV CAMPAIGN ROLLOUT, TO INCLUDE LEADERSHIP TRAINING

#### **Deliverables:**

- Activation plan kickoff
- Values-driven leader training
- Rewards and celebration program

PHASE 1 1-2 WEEKS PHASE 2 2-3 WEEKS PHASE 3 1-2 WEEKS PHASE 4 2-3 WEEKS

## ELT CAMP WORKSHOP + ON-SITE INTERVIEWS

#### **Deliverables:**

- Team Strategy Session
- Culture assessment
- MVV manifesto copy draft

## EMPLOYEE SENTIMENT AND ACTIVATION PLANNING

#### **Deliverables:**

- Sentiment report
- MVV manifesto design final
- MVV activation plan
- Activation asset creation

# Start Your MVV Transformation

Align your Mission, Vision, and Values to have impact like never before with Lever Talent, Inc - the talent strategy agency. We help businesses deploy technology-enabled talent strategies that empower leaders to find leverage in themselves and their teams to spur growth in any market.





\$8.6B Current Clients' Annual Revenue



300+ Clients Served



**75** NPS

### Hire Lever Talent to help with:

- Mission, Vision, Values Transformation
- Hiring Process & Strategy
- Employee Engagement Campaigns
- Management Training
- Leadership Coaching
- HR Tech Stack Advisory, Sales & Service



**Drew Fortin**Founder & CEO
Lever Talent, Inc.

Let's chat. Book a call.



